Louis Novick National Director – Associations Nonprofit Practice

Lou Novick is the National Director – Associations in the Nonprofit Practice of Gallagher. As the former President of the Novick Group, Inc., a commercial property & casualty broker located in the suburbs of Washington, DC, he emerged as a leading authority in the nonprofit insurance and risk management market. In July 2019, Novick Group was acquired by Arthur J. Gallagher & Co., one of the world's largest and most respected insurance brokerage and risk management firms. Prior to starting Novick Group, Lou worked for Marsh & McLennan in the Washington, DC office of Smith-Sternau (now Mercer Health & Benefits Insurance Services, LLC).

Lou writes extensively and speaks regularly on topics related to insurance and risk management to a diverse range of nonprofit organizations and industry groups. For more than thirty-five years, he has been actively involved in the exempt/nonprofit insurance market with special emphasis in the Event Cancellation, D&O, Employment Practice, Publisher's, Fiduciary, and Miscellaneous Errors & Omissions lines. Lou has served on the boards of a number of nonprofit organizations including the Greater Washington Society of Association Executives, the ASAE Center For Association Leadership and the Finance and Administration Roundtable, serving as its chair in 2007-2008.